
Lead our new commercial arm



We're looking for a Managing Director to lead TLC's new commercial subsidiary.

This is an exciting time to join TLC: Talk, Listen, Change as it pivots in a new direction and takes on new challenges.

If you're passionate about our cause and have skills and experience that could help us achieve our goals, please consider applying.

The following are essential for the role:

- Proven track record of leadership
- Experience in business growth and data-led development
- Excellent problem-solving abilities
- Proficiency in financial analysis and reporting
- Interpersonal skills and network-building capacity
- Strong organisational and project management skills

It is desirable that candidates hold a professional qualification in leadership, experience of brokering partnership agreements, and experience of leadership in a counselling and therapy environment, although these are not necessities.

As the Managing Director, you will:

- Provide strong, inspirational leadership for a new profit-for-purpose start-up
- Steer data-led innovations and improvements to give customers across the UK what they want
- Build and maintain positive relationships with a wide range of stakeholders to promote our work and generate partnerships
- Identify growth opportunities and assess market trends to make informed business decisions
- Provide regular reports about performance and strategic initiatives to the Boards of TLC and the new commercial subsidiary
- Actively manage the financial performance of the subsidiary, including analysis of profit and loss statements, and ensure a clear approach to achieving profit with purpose

TLC is committed to supporting and championing diversity. We always aim to maintain a staff group as diverse as the communities we serve.

Please send an email containing your CV and covering letter with **your name** and "**Managing Director**" as the subject to:

recruitment@talklistenchange.org.uk

If you have substantial experience in business growth and leadership, we want to hear from you.

**Application deadline:
12pm 24th November 2023**

For an informal chat, contact our Chief Executive Officer, Michelle Hill:

michellehill@talklistenchange.org.uk

Find more information:
www.talklistenchange.org.uk/LeadNewCo