



Major Donor Manager

Recruitment information

Join us on our journey to making safe, healthy, happy relationships a reality for people across the country.

We are seeking an experienced and ambitious Major Donor Manager to join our team. You will hold responsibility for creating a major donor portfolio for TLC, securing support from High Net Worth Individuals (HNWIs) and Philanthropists.

This is TLC's first Major Donor role. Over the past few years our organisation's size and reach has grown considerably. We have experienced much success in winning new contracts and generating income from grants and Trusts – however, large and unrestricted donations remain an untapped potential resource for TLC.

As the need for our services grows, so does the need for funding.

We're looking for someone who is ambitious and not afraid of a challenge – we know our expectations are high and it's an increasingly competitive landscape. However we're fully committed to making this work and the successful candidate will have the support and backing of our incredibly talented team.

We're particularly looking to diversify our leadership and management teams across TLC with people from global majority ethnicities, as we know we are under-represented in this area.

How to apply

Please provide us with your CV and a response to the following questions – maximum 500 words per question.

- What skills and experience would you highlight that are relevant to this role and our work at TLC?
- We've asked for a lot in the person specification. What are your honest areas of strength and areas for growth?
- How do you successfully juggle multiple priorities and what strategies, systems and processes help you to do this?
- Which of our three values; safe, authentic and person centred resonates with you most and why?

The process

First interview:

This will be a virtual interview with three representatives of TLC. Candidates will be sent the questions in advance.

Second interview:

This will be an in-person meeting with TLC representatives at our office in Manchester. It is likely to include an opportunity to meet the rest of the Development team.